

# Says Livestock Must Bring More Money To Pay Farm Bills

## AMES SAYS SHIPPERS SHOULD HAVE MORE BARGAINING POWER

### Urges Coggon Stockmen To Use Producers' Company, Improve Record System; Burke Gives Annual Report, Directors Elected.

WITH PRICES falling the farmer must buy going up. The fact that the farmer must constantly return more money to the bank is a fact that must be constantly kept in mind. Mr. Ames, president of the Producers' Company, said in a speech at the Coggon Live Stock Show at Saturday. To get more money for the same amount of product, the farmer must have more bargaining power.

The largest stock show in Iowa is being held right now in the city of Ames. The stock through the Coggon Live Stock Association is being sold at a profit and to keep the market open.

Mr. Ames pointed out that the Producers' Company is the only one of its kind in Iowa. It is a company of business handled through the Coggon Live Stock Show. It is the only one of its kind in Iowa. It is a company of business handled through the Coggon Live Stock Show.

"Don't Bust Trusts, Copy Them" is the slogan of the Producers' Company. It is a company of business handled through the Coggon Live Stock Show. It is the only one of its kind in Iowa. It is a company of business handled through the Coggon Live Stock Show.

Although he spoke for the Producers' Company, he put the greater emphasis on improvement that could be made in the market.

Urges Complete Records. The most room for improvement is in the record systems kept by the average manager. He said instead of a clear box full of miscellaneous papers or a bundle of figures in a notebook, a blank booklet is urged.

There he pointed out each manager has definite information on just what freight, transit losses and other charges will be met in shipping to any particular market.

Mr. Ames had a series of charts showing how they do things in Iowa county giving the same information before. Among other things he showed that Iowa county shippers get more than 93 cents back from every dollar's worth of pork shipped.

Count Agent W. C. Sheets presided at the meeting. He urged that livestock shippers remember that it was the farm bureau that made both local and terminal operations possible.

Shipped 252 Carloads. Mr. Ames said that the farm bureau has shipped 252 carloads of livestock from Van Horne last year.

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## FARM BUTCHERING SCHOOLS POPULAR AGAIN THIS WINTER



A DEMONSTRATION NEAR CLARENCE.

According to those who have conducted farm butchering schools in this part of the state for the last two years, there are nearly as many as ever taking and cutting up a hog as there are men who do it. Although the farm butchering schools have been supplied by butchering at home or at the neighbors, it has been termed a lost art by some.

A butchering demonstration at the William Keschburg farm near Clarence is shown in the picture above. It was conducted by the Cedar county farm bureau with Roy Snyder, of the Extension Service at Ames, in charge.

A hog has just been split in half and is seen hanging near the building. The carcass has been cut up in the most economical and convenient way, and is shown on the table in the foreground.

Butchering schools are scheduled for several eastern Iowa counties this year. Nine were held in Linn county last winter though only two or three had been planned. The demonstration was so popular that other communities called for it.

Many farmers who had always done their own butchering said afterward they had learned many short cuts and "tricks" they never knew of before.

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## INVITE FARMERS TO AMES SHORTCOURSE

### State Corn Show, Banquet, Livestock Association Meetings Will Be Added Features.

AMES, Jan. 19.—Several hundred classes, addresses and demonstrations, in which every phase of agriculture and home making will be dealt with, are scheduled for the Farm and Home week short course at Iowa State college, Feb. 2 to 7.

Judging from the number of inquiries which have already come in, it is expected that the attendance this year will exceed the mark for last winter's course. It will not surprise the committee if the total enrollment for the Farm and Home week will be the largest ever held at the same time but was this year held during the Christmas holidays, reaching close to 3,000.

The program for the week has practically been completed. On it will appear the leading members of the college staff and a number of outsiders who are being brought to the campus because of their prominence in their communities.

Many Features For Women. A full schedule of talks and demonstrations has been arranged for the Iowa homemakers who attend the course. Among the prominent speakers who will talk to the women are Dr. Harold Hediger, Chicago; Mrs. Clara Ingram Judson, Chicago; and Mrs. Mignon Quam Lott, who has been in charge of the recreational department of the state of Montana.

Among the big events of the week will be the state corn and small grain show in the big college arena, the announcement of the results of the state corn yield contest, the evening mass meetings; the annual Farm and Home banquet; the state high school judging contest, the meetings of the Iowa Livestock associations.

Dr. Robert Lawrence, of Washington, D. C., perhaps the best known leader of mass singing in the country, will be in charge of the singing at the week to lead group singing at various meetings and to give instruction in community singing to all organization leaders.

Buttermaker Stays At Fern Creamery 23 Years. FERN, Jan. 19.—The farmers' creamery here made 300,000 pounds of butter last year, according to the report of the secretary. This is B. Saley's twenty-third year as buttermaker. Although Fern is an inland town, its stores and creamery do a flourishing business.

World's Government. The world is governed by three things—wisdom, authority and appearance. Wisdom for thoughtful people, authority for rough people, and appearance for the great mass of superficial people. You can look only at the outside.—Exchange.

Relieve HEAD COLDS with antiseptic MENTHOLATUM Apply to your nostrils tonight.

IT SEEMED LIKE EVERY JOINT IN HER BODY ACHED. Quick Relief Karnak Brought Dubuque Woman For Rheumatism Almost Like A Miracle.

That the Karnak treatment is far ahead of ordinary medicine is being conclusively proven every day as reports of its wonderful results, in cases where other remedies failed, continue to pour in from all over Iowa. Take, for instance, the case of Mrs. Hugh Kearney, 205 Valley St., Dubuque, now in her seventy-sixth year, who states that she suffered so painfully with rheumatism, nervousness and rheumatism she couldn't leave the house, but that through the use of Karnak she now feels splendid and is now able to visit her friends.

"Before I got Karnak I was in such a bad way I couldn't leave the house," says Mrs. Kearney. "I couldn't walk and as time went on I became worse. I suffered from stomach trouble, nervousness and rheumatism. My stomach was so sore and weak I could scarcely eat a morsel. I felt dizzy and weak like I would faint. Rheumatism made miserable both day and night, and it just seemed like there was nothing but suffering left in store for me."

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## CEDAR CO. AGENT TO JUDGE AT NATIONAL

County Agent B. N. Stephenson, Cedar county, has been chosen judge of Berkshire hogs at the National Swine show at Peoria Ill., next year. Mr. Stephenson has been one of the leading breeders of "Berks" in the country and still owns an interest in this year's grand champion boar. The hog is kept on the Niles brothers farm, in Michigan. He will be sold at public auction this month at the same time the year's grand champion sow is offered, however.

## REPORT MORE HEAVY HOGS FOR MARKET

Several livestock shipping association managers in this section of the state report more moderate weight hogs now coming to market and a slackening in the heavy runs of lights.

John Dew, Mount Vernon, notes that several men are picking up but gains in feeder pigs which have been numerous of late, and are buying corn in some instances to feed. Some other managers report similar happenings in their communities. They say that the number of hogs marketed this fall has been somewhat heavier than usual but is slackening now.

Charles Allis, living between Central City and Coggon recently bought a good sized drove of hogs at a reasonable figure and is feeding them from the 3,000 bushel store of corn he has on hand. The only way he can lose any money on them is for them to roll over and die, he believes.

In traveling about the country the writer finds several men who are now laying in cheap thin pigs to feed. Some of them, when questioned, believe that while corn is still going up hogs are due to go up faster front now on. While all men are not guessing the markets that way the number inclined to feed is apparently gaining somewhat.

Suitable Accessories. "This pig is pretty good." "Well, drop a dime in the slot and get a box of chloride of lime."

## MAN WHO ESCAPED FROM SILO GETS NOVEL REWARD

Joe Meiler, tenant farmer near Fayette, in whose ingenious escape from a silo in which he was trapped when he threw down too much sludge was related on this page last Thursday, will receive a complimentary pass to the next Dairy Cattle Congress at Waterloo, Secretary E. S. Bstel declares.

Any dairyman who would think of taking off his pants, tying them at the bottom with a handkerchief and trudging up and down a silo carrying the sludge back up in order to escape through the blocked chute is entitled to a pass to the mid-west's biggest dairy show, Mr. Bstel says. Mr. Meiler may consider this a hard-earned admission at that.

## "Shoes for all the Family"



At left, one of many ultra-smart Oxfords at \$3.95. Above, one of many at \$4.95.

Styles you're wanting on sale for only \$3.95 \$4.95

With exquisite \$9.50 Pumps and Slippers correspondingly reduced for clearance to \$6.45

Here's a Sale as different from the usual as night from day. Prices are very low but that is only secondary. Instead of a few styles that half please you, you'll find many that are just what you're wanting. Ultra smart \$5 \$6 Oxfords now \$3.95. Beautiful \$7.50 pumps, slippers and oxfords, all sizes for women and misses, now only \$4.95.

Our entire brand new stocks for men, women, children from C. R.'s newest shoe store drastically reduced for quick sale

Armstrong Clothing Co. New Shoe Dept. for All, Main Floor.

## THIS COLUMBIA GRAFONOLA

Compare the modern Grafonola at today's prices with any other phonograph—we'll leave the rest to you. You can get today a Columbia Grafonola with all modern improvements for less money than you would pay for an old-fashioned unimproved phonograph. When you pay your good money for a phonograph, get a modern instrument.

STEPANEK & VONDRACEK

KARPEN GUARANTEED FURNITURE

MAX FURNITURE STORE Sells for Less

A STORE FOR ALL THE PEOPLE

OUTFITTERS FOR THE WHOLE FAMILY.

## TIPTON FARMER WINS HOG REMEDY DISPUTE

### Company Fails To Collect When Pigs Die; Medicine Sold To Many Farmers In Eastern Iowa.

Special to The Gazette. TIPTON, Jan. 19.—The case of the Oelwein Chemical company against F. M. Baker, a farmer in the south of Tipton, came to a close Saturday when the jury returned a verdict in favor of the defendant.

The case, which had created much interest, was regarded as a test case. It was said that the Oelwein Chemical company through its agents sold many farmers in this section of the state a hog remedy. F. M. Baker purchased remedy to the amount of \$220 in the trade acceptance was given. The Oelwein company alleged that payment was refused when due and a judgment was asked for, with interest, which amounted to \$37.35.

The defense alleged that the remedy was misrepresented and the contract obtained through fraud. The defense declared that the salesman who sold the material claimed that a large amount of sanolin was contained in it, and that he guaranteed the remedy to keep the hogs in a healthy condition. It was said that an analysis showed this element lacking in the formula. The hogs became sick and twenty of them died. Baker asked that a sum of \$50 be paid for the hogs that died.

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Suitable Accessories. "This pig is pretty good." "Well, drop a dime in the slot and get a box of chloride of lime."

## Relieve the congestion this way

You can break up that congestion without tireless rubbing with messy greases. Use Sloan's. Its stimulating effect on the circulation does the work. Relief is immediate and positive. It will not stain. All druggists—30 cents.

Sloan's Liniment kills pain!

Throat sore? just swallow SLOAN'S THROAT SOR.

ask your druggist 30c

You Big Stiff KNEE—Watch Your Finish

Stiff, swollen, inflamed, rheumatic joints should be treated with a remedy made for just that purpose only. Remember the name of this new discovery is Joint-Ease and it will take out the agony, reduce the swelling and limber up any troubled joint after ordinary curealls have miserably failed. Just rub it on—60c a tube at Snow White Pharmacy, Beck Drug Co., Denecke Co., and all druggists—ask for Joint-Ease. Always remember when Joint-Ease gets in joint agony gets out—quick.—Advertisement.

Pay Cash and Pay Less

Reps WARREN & KNIX

50 Winter Coats \$5 All Other Coats \$4.75 \$8.95 Bescon Blankets, extra large, 75x81, \$7.95 \$6.95 Hecoons, 66x90 White Cups and Saucers, 6 for .80c

Exquisite Lamps Reasonably Priced

Smulekoff's

Lee's CREO-LYPTUS

Quickly relieves Bronchitis and Asthma. Its healing fumes penetrate all air passages—loosens phlegm—permits normal breathing—good drug—only 50c. A perfect Emulsion of Creosote, Eucalyptus and Pine Tar.

## Grant E. Reynolds, Inc.

Higley Bldg.

### January Clearance Sale of Winter Merchandise---Wednesday

Coats 1/3 Off	
1 lot of small size coats \$9.75	3 Plush Jaquettes \$2.95
6 Tweed Coats \$2.95	Sweater Suits \$4.95
15 Silk & Wool Dresses \$10	Plaid Skirts \$3.95
12 Silk Dresses \$16.75	Blue & Black Wool \$2.95
Soiled Party Dresses \$5	Skirts \$2.95
12 Waists \$1.98	
Winter Millinery	
1 lot of Pattern Hats \$3.95	30 Hats \$1.00
50 Silk Lyons Velvet Hats \$2.50	30 Hats, including Children's .50c
Veils, each .15c	

### Delco-Light residence Water Systems are made in styles and sizes to meet every domestic need, city or country, deep or shallow wells.

See the New Lamps at Smulekoff's

A BARGAIN IS USELESS UNLESS IT IS ADVERTISED. LET THE GAZETTE TELL

### Relieve HEAD COLDS with antiseptic MENTHOLATUM Apply to your nostrils tonight.

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### Daily Farm News For Farm Folk

Edited by C. F. STRAKER

### Holden, Mrs. Meyers, Quafe Booked For Keystone Institute

Special to The Gazette. KEYSTONE, Jan. 19.—P. G. Holden, nationally known corn expert, will be the headliner on the two-day program of the Farmers Institute to be held here February 6-7. He will judge all of the grain exhibits and will give lectures both afternoons and Friday evening. Talks will also be made by E. L. Quafe, of Ames, who will judge the livestock exhibits, and by Mrs. Cecile M. Meyers, also of Iowa State college, who will judge the home economics exhibits. The institute promises to